

<b>Title</b>	<b>How To Think About Fiscal Sustainability: <i>a framework for securing your future</i></b>
<b>Duration</b>	This session can be offered in a variety of formats: <ul style="list-style-type: none"><li>• 75-90 minutes: Understanding Fiscal Sustainability Thinking</li><li>• 180-240 minutes: Creating The Culture For Fiscal Sustainability</li><li>• Multiple day: Developing and Implementing The Fiscal Sustainability Plan</li></ul>
<b>Recommended Audience</b>	Volunteer Board Members, Executive Directors, Development Officers, Funders, Donors,
<b>Synopsis</b>	<p>Sustainability is not limited to fundraising.</p> <p>While fund development is a crucial part of all long range strategies, sustainability encompasses much more than the source of the next dollar. A true sustainability plan also includes strategies for getting more out of each dollar we have. Many opportunities exist through building new business partnerships as well as restructuring for efficiency. This can free up substantial resources that we can use to fund critical activities.</p> <p>Those organizations that develop the capacity to think strategically and produce comprehensive plans will certainly be in a much stronger position to survive the uncertainties of the current economic and public funding environment</p>
<b>Learning Objectives</b>	<p>Varies by how deep you wish to go::</p> <p>75-90 minutes:</p> <ul style="list-style-type: none"><li>• Comprehend The Five Critical Components In A Fiscal Sustainability Plan</li><li>• Explain The Four Major Sustainability Strategies</li></ul> <p>180-240</p> <ul style="list-style-type: none"><li>• Describe The Eight Organizational Indicators Of A Sustainability Culture</li><li>• Develop An Analysis Of Their Nonprofit To Engage In A Fiscal Sustainability Planning Process</li></ul> <p>Multiple Day:</p> <ul style="list-style-type: none"><li>• Institute An Organization Development Plan To Address Critical Cultural And Operational Capacities.</li><li>• Establish A Multi-Functional Plan For Addressing The Five Critical Components With The Associated Action Steps.</li></ul>

**Presenter Biography** Over 25 years in the nonprofit sector, Michael Brand has raised millions, given away millions and despite his best intentions, probably wasted a million along the way. He knows the nonprofit community well, having lived on both sides of the street first as a nonprofit leader then as a philanthropist. In addition to his grantmaker experience, he's tackled every leadership role imaginable: Board Chair, Director, Fundraiser, Volunteer, Donor, Advisor. And he's done it not just in the USA but Europe and Australia as well. Today Michael resides in Portland, Oregon and is a Partner at Social Venture Partners

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